



Salish Sea Expeditions' 2007 Annual Report

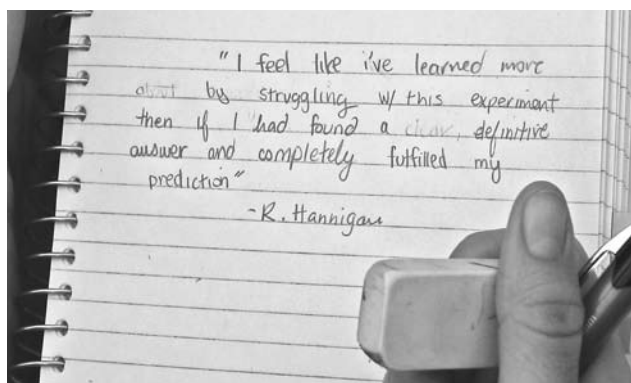
The Beginning of Another Decade of Discovery

A ship in harbor is safe -- but that is not what ships are built for.

-John A. Shedd, Salt from My Attic, 1928

In the spring of 1997, the newly built sailing research vessel *Carlyn* splashed into the waters of Puget Sound ready to embark on the start of an adventure with Salish Sea Expeditions. At the start of *Carlyn's* career as a research vessel, she sailed from the safety of the harbor into the unknowns of research and adventure with the first class of students on a voyage of learning and discovery. At the same time, as an organization, Salish left the comfort of "that would be a cool program" to the challenges faced by a start-up nonprofit.

We were well prepared – two preparatory years of talking to teachers and studying educational theories led to the formation of our core program strategy that has remained remarkably consistent. A program based on a student-driven decision model, combined with hands-on, real-world experience, has created a powerful learning opportunity that has only gotten stronger over the last ten years.



An over the shoulder peek at a student's reflection on her team's inability to draw a firm conclusion about their scientific prediction

Looking back, we developed strong organizational momentum in our growth from a great idea, to a small start-up nonprofit, to now a recognized regional leader in student-led, inquiry-based programming. Our expeditions have logged over 8,000 nautical miles, as nearly 4,500 students have gathered data from over 1,200 data stations across Puget Sound. We are now on our fifth complete set of foul weather gear, though we've decided to forgo the calculation of the cups of hot cocoa consumed.

Demand for our programs by regional science teachers continues to be strong; we push the limits of scheduling, staff and weather to enable longer student expeditions while maximizing the number of students we serve. Three to five day programs run virtually every day from mid-March through mid-June, and again from the first days of the school year until mid-October. Until a second vessel is on the Puget Sound with Salish staff and students aboard, we don't anticipate future growth.

We are uniquely situated for another decade of discovery. The Governor's efforts to challenge the current trajectory of the health of Puget Sound, critical examination of the region's school science education efforts and renewed calls to ensure that "no child is left inside" fuel our passion for getting the youth of Puget Sound out on the water, excited about science and committed as stewards.

Consistent in these ten years of expeditions has been the quality of our programs. Our reputation enables us to recruit an incredible cadre of dedicated educators, committed to quality and creative programming and ensuring that each student receives opportunities best suited to his or her strengths, whether science, navigation, sailing or cooking. Under their guidance, students who have never shone in an academic setting suddenly blossom into leaders. Each season marks the return of several veteran educators as well as talented newcomers who bring new ideas and innovations to our constantly improving program. Also consistent has been the strong support of our Board of Directors, area foundations, Camp Four Winds*Westward Ho! and an ever growing base of individual donors.

We are extremely grateful for the strong support of our community; surely, it generates the wave of enthusiasm on which we will sail on into the next decade of programs.



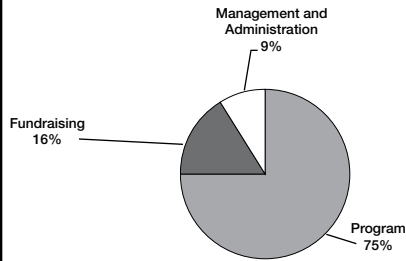
Salish Educator Doug Krause watches as Journeys School students chart a course through the waters of the San Juans



Salish Sea Expeditions' 2007 Annual Report

The Beginning of Another Decade of Discovery

2007 Expenses



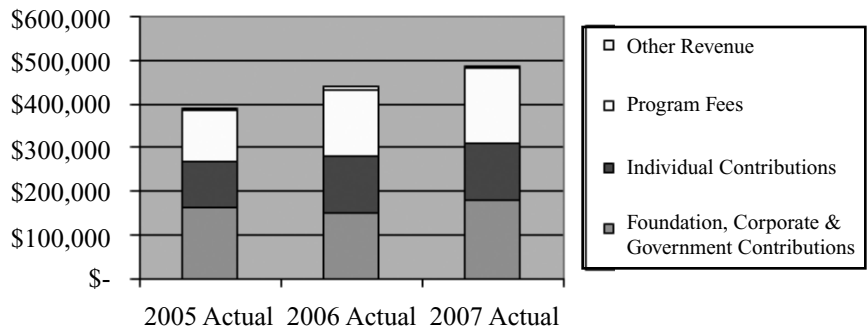
2007 was a solid financial year for Salish. The organization showed strong revenue performance, with revenue growth of 11% over 2006 and particular strength in program fees and Foundation, Corporate and Government support. Continued fiscal discipline ensured that Salish finished the year exceptionally close to budget.

In 2007, the organization reported negative net income of approximately \$1600, reflecting the organization's investment of cash reserves in program improvements and exploring second vessel options. The small operating deficit is approximately 0.3% of this year's revenue, and is smaller than the budgeted operating deficit. In 2007 we continued to meet, in every month, our goal of maintaining a cash reserve equal to the next two months of operating expenses.

In 2007, we reached maximum capacity for our research vessel, given availability and weather constraints. Hence we expect program revenue to level off in the short term. While we might explore modest fee increases, we are committed to keeping our programs affordable for low-income and public schools, the latter of which represents 75% of our participants. Instead, to meet the increasing demand for our programs, we are exploring increases to capacity through a second research vessel.

Salish continues to run a lean organization, with 75% of overall expenses going directly to programs.

Sources of Revenue, 2005-2007



We thank the following individuals for their generous contributions received between 01/01/07 and 12/31/07 inclusive of gifts of cash, stock, products and services.

\$5,000+ North Star

Roger Coulter and Katy Mathias
Jonathan and Leila Linen
Laurie and Stephen Arnold

\$2,500 - \$4,999 Tsunami

Sophy Johnston
Gaynelle and Jay Derr
Irv and Bonnie Alpert
Thomas and Heidi Mueller
In memory of Olive Kirby
Trina Wellman and Douglas Wells

\$1000 - \$2,499 Tide

Anonymous
Tom Alberg and Judi Beck
Thomas and Mary Ann Callahan
Woods and Izumi Fairbanks
James Johnston

\$1000 - \$2,499 Tide cont.

Eric Laschever and Eulalie Sullivan
May Leong and Rory Lysaght
Brent and Sallie Lumley
Geraldine Martin
John and Susan Mathias
John and Brookie McColloch
Leigh Noffsinger and Ken Dole
Ann Reis
T.C. and Keith Richmond
William and Jill Ruckelshaus
Ron and Eva-Maria Sher
Katherine Stuart and David Overton
Sean Vanderdasson
Scott and Marion Vokey
Rebecca and Bill Wellington
Bruce Williams and Gro Buer

\$500 - \$999 Breaker

Rachel Bergman and Neil Norcross
Patrick Berkley and Deirdre Doyle
Kim Corrigan
Robert and Page Coulter
Patrick and Kellie Elliott
George Ford and Eleanor Johnston Ford
Carol Furry and Ron Kessler
Finn Garaas and Beckie Garaas
Don Kotts
Jim and Nancy Lewis
Ellie Linen Low and Dave Low, Jr.
Dennis McLerran and Karin Nyrop
Doug and Karrey Rigby
Donald and Brenda Sotta
Steve Tan
Ben and Coco Wellington
In honor of Rebecca Wellington
Ross Yeager



Salish Sea Expeditions' 2007 Annual Report

The Beginning of Another Decade of Discovery

\$250 - \$499 Crest

David and Margaret Amory
 Chandra Bornstein
 Dave and Betsy Chappelle
 Charles Eriksen and Alden Garrett
 Daniel Flanagan
 Ace and Alice Forsythe
 Sandi and John Hempelmann
 Marc and Carol Hershman
 Kit Hitchcock
 Colin and Jean Jones
 Robert and Diane Kalmbach
 Daniel and Holly Levin
 Miguel and Gabriela Llanos
In honor of Nelly and Jim Kilroy
 Bill and Julie Marler
 Alan Merkle
 Malcolm and Annette Mitchell
 Glenn Morrissey
 Tony and Ann Peacock
 Eric Rehm and Maria Cook
 Scott Schaffer
 John Sheppard
 Tres and Robert Small
 Michael and Bernadette Stephen-Mcrae
 Stephen Streufert and Lisa Foisy
 Brian Thysell
 Joe Wallace
 Matt and Marianne Wells
 Warren and Clarissa Wooster
 JoAnne Yoshimoto

\$100 - \$249 Swell

Anonymous
In honor of Jenny McColloch
 Jeffrey and Christine Arnold
 Basia Belza
 David Berkman
In honor of Stephen Streufert
 Edward Berschinski and Debra DeVlieger
 Christopher Brookfield and Michele Koppes
 Frank Buxton and Cynthia Sears
 Michael Caryl
 Arthur Christensen
 Susan Clark
 Andrea Copping
 Barbara Corrigan
 Maria Coryell-Martin
 Chris and Leslie David
 Betsy Davis
 Erick and Kelly DeOliveira
 Sonia Doughty
 Elizabeth Dunham
 Bruce Fabert and Sharon Brodniak
 Mary Fairhurst
 Paul Fletcher and Sue Donaldson
 Donald Foisy and Marla Brandt
 Dan and Patricia Fowler
 Kristin France
 Leah Gardner and Robert Williamson
 Jim and Lona Gartrell
 Dan Grausz and Clare Meeker
 John Holt and Susan Trainor Holt
 Gretchen Hund and Edward Andrews
 Lorrie Kalmbach-Ehlers and R.J. Ehlers
 Susan Kanvik and Steven Austin

\$100 - \$249 Swell cont.

Kathryn Karcher and Jeffrey Harmes
 Peter and Mary Kerr
 Chris and Rebecca King
 Karl and Nandy Kruger
 Pat Larson
In memory of Owen Simmerer
 Frank and Molly Lawrence
 Debra Levin
 Chris Linnett and Cinni Fischer
 David and Candy Low
 Chris and Christine MacKay
 Frank and Barbara Magusin
 Stan and Beverley Martin
 Alan and Shiji Mattamana
 Janne Matter
 Scott and Leslie McCoubrey
 Jim and Katie McGillivray
 Rodney McKenzie
 Michael and Nicki McMahan
 Alan and Bonnie Mearns
 Tim Meekins
 Lori Midthun and Stuart Mitchell
 Katherine Murphy
 Jonathan Mutlow
 Peter and Joy Namtvedt Best
 Robert Nelsen and Ellyn Hennecke
 Siri Nelson
 Aaron and Dorothy Nicholls
 Frank Petrie and Tracy Dickerson
 Larry and Gail Phillips
 Peter and Christie Raffa
 Nancy Reichley
 Tim and Juli Reynvann
 Robyn Ricks
 Rebecca Rockefeller and David Campbell
 Phil and Anita Rockefeller
 Barry and Brooke Sams
 Derek and Ariel Sanderson
 Michael and Linda Schiewe
 Bob Schoonmaker
 Bob and Mary Jane Schwarz
In memory of Louise Schmidt
 Laura Seaver
 Michael and Julie Smith
 Joni Starr
 Linda Stillman and Steven Finley
In memory of Nat Chandler
 Victor and Carolyn Streufert
 Bruce and Karen Taft
 Larry and Mikki Toimil
 Colette Vogel Boeker and Warren Boeker
 Audrey Watson
 Craig and Lauren Wiley
 Al and Brenda Williams
 Jerry and Darby Young

\$99 & under Wave
 Anonymous
 Jeff Albright and Judith Kornbau
 Jeff Anderson
 Jeff Baierlein
 Grant Bailey and Julie Bailey
In honor of Andy Witherspoon
 Nicholas Baisley

\$99 & under Wave cont.

Art Bartel and Suzane Bartel
 Clayton and Sharon Beaudoin
 Herb and Erica Bergamini
 Gwen Billings
 Larry and Sue Broder
 Jay and Christine Brown
 John and Adrienne Brown
 David Browning and Amy Goldthwaite
 Jon Burke
 Russ Cahill and Narda Pierce
 Mollie Caka
 Kevin Campion
 Katie Chamberlain
 David Chan
 Phyllis Chandler
 Catherine Collins and Erik Hall
 Bernie and Ann Conley
 Hal and Patsy Cook
 Emilie Coulter and Peter Wobber
 Robert and Elizabeth Cromwell
 Lance and Natalie Delano
 Mike Derzon and Robin Supplee
 Rebecca Desrosiers
 Frank and Tracy Dickerson
 Kim Dietrich
 Ingrid Dinter
 Harold and Catherine Drews
 Wick and Sheila Dufford
 Louie Echols
 Gail Eiding
 Herman Fabert
 Simon and Rebecca Ffitch
 Margaret and Charles Fitzgerald
 Maradel Gale
 William and Norma Geenty
 Maria and Chip Goepfert-Magure
 Elizabeth Gorton and Halsey Bell
 Ralph and Carol Graves
 Lizzy Grubin
 Carl Haeffling and Pamela Johnson
 Tom and Sue Haines
 Einer and Marilyn Handeland
 Svend and Edith Hartmann
 Christina Hayes
 Cathy Jeney
 Wini Jones
 Mike and Jeri Kalmbach
 John and Jennifer Kimmerlein
 Robert and Karen King
In honor of Brian King
 Alex Koerger and Tandi Rogers
 Daniel Lafferty
 Leonard and Lorena Landin
 Fred and Zelda Laschever
 Grace Lawrence
 Alan Lee
 Thomas Leschine and Katherine O'Neil
 Aaron and Judy Levine
 Dan and Clare Lewis
 Janice Lewis
 Brian Ludford and Tamara Tachdjian
 Marcelle Lynde

\$99 & under Wave cont.

Grant Macdonald
 Cara Mathisen
 Linda Maxson and Talbott Miller
 Jennifer McColloch
 Richard and Maureen Meslang
 Roberta Miner
 Kathleen Mix
 Peter Morton
 Pegeen Mulhern and Doug Greason
 Kristi Nilson and Pat Sanford
 Bill and Kerry O'Neill
 Jon and Katie Owsley
 David and Susie Paeth
 Andy and Kathleen Peters
 Cassie and Douglas Picha
 Laura Pierce and Lorie Hamel
 Gary Quitslund and Linda Whitehead
 Colleen Reilly
 Jim and Teresa Robinson
 Wendy Schaefer
 Jeffrey Schell
 Peter and Meryl Shier
 David and Carol Siebert
 Diane Spaulding
 Jim and Chris Taylor
 Harry Taylor
 Karen and Kelly Thornton
 Peter and Barb Trospen
 Jill Tutland
 James and Barbara Vaughan
 William and Connie Waddington
 Honora Wade
 Chris and Diane Walker
 Ken Weiner and Kathy Fletcher
 Maya Whitmont
 Kathryn and Gordon Wickward
 Mark Wilhelm
 Dan Williams
 Jennifer Wishinski
 Quentin Yerxa and Karen Freisem





Salish Sea Expeditions' 2007 Annual Report

The Beginning of Another Decade of Discovery

We thank the following foundations, agencies, businesses, and organizations for their generous contributions received between 01/01/07 and 12/31/07 inclusive of gifts of cash, stock, products and services.

Foundations

- Blackie Foundation
- Ceres Foundation
- D.V. & Ida J. McEachern Charitable Trust
- Glaser Foundation
- Hayne Hipp Foundation
- Kirlin Foundation
- Morningside Foundation
- Stoneliagh Fund
- Suquamish Indian Tribe
- The Bainbridge Foundation, Inc.
- The Hugh & Jane Ferguson Foundation
- The JiJi Foundation
- The Martin Fabert Foundation
- The Seattle Foundation
- Tulalip Tribes Charitable Fund
- Windermere Foundation

Government Agencies

- City of Seattle
- College of Ocean and Fisheries
- University of Washington
- Washington Sea Grant

Matching Gifts

- Microsoft Corporation
- Nintendo of America, Inc.
- Washington Mutual

Organizations

- Center for Wooden Boats
- Four Winds *Westward Ho Camps
- Odyssey Maritime Discovery Center
- Northwest Trek Wildlife Park
- Port Townsend Marine Science Center



Businesses

- 10 Mercer
- 35th Street Bistro
- A Touch of Class
- Adventure Hardware
- American Alpine Institute
- Anchor Environmental, L.L.C.
- Anthony's Restaurants
- Agua Verde Café
- Arthur Murray School of Dance
- B & O Espresso
- Blackbird Bakery
- Blue Sky Printing
- Buck & Gordon, LLP
- Caddell's Laser Clinic
- Captain's Nautical Supplies
- Christy Trotto Photography
- Countrywide Home Loans
- Cranium
- Cuttysark Nautical Antiques
- Dahlia Spa
- Daly's Paint & Decorating
- Dimitriou's Jazz Alley
- Eagle Pest Eliminators
- EatSushi.com
- Edgewater Hotel
- El Gaucho Seattle
- Emerald Downs
- Erbaviva
- Everett Aqua Sox Baseball
- evo
- Experience Music Project
- Fiala Design Works
- Finders Gifts
- Fish Brewing Co.
- Four Swallows
- Gill's Piano Tuning & Repair
- GordonDerr, LLP
- Gracewinds Perinatal Services
- Handymans Work of Art
- Heart of Bainbridge
- Helly Hansen
- HomeStreet Bank

Businesses

- Honey Bear Bakery
- Hotel Deca
- Icicle Outfitters and Guide, Inc.
- INTIMAN Theatre
- Island Books
- J. Lohr Vineyards & Wines
- Jillians
- Jubilee Fisheries Inc.
- KidsQuest
- Kupono Baskets
- Lakedale Resort
- Maritime Pacific Brewing Company
- McCormick & Schmicks
- Metropolitan Grill
- Mr. Alleyoop! (Alan Hirsh)
- Museum Quality Framers
- My Gym of Bellevue
- Nancy Gellos Studio
- Nintendo
- North Casades Institute
- Northwest Outdoor Center
- Novelty Hill-Januik Winery
- Oh! Chocolate
- Oil & Water Art Supply
- Olympic Brewing Supplies
- Olympic Music Festival
- On Safari Foods
- Pacific Continental Bank
- Patagonia Seattle
- PCC Natural Markets
- ProNet, Inc.
- RED Urban Spa & Lounge
- Redhook Ale Brewery
- Redington
- REI
- Romasco Designs
- Sage
- Science, Art and More
- Seattle Aquarium Society
- Seattle Asian Art Museum



Businesses

- Seattle Athletic Club Northgate
- Seattle Childrens Theatre
- Seattle Sailing Club
- Seaview Boatyard
- Selle Italia s.r.l.
- Silverleaf Landscaping
- SilverType Inc.
- SimplyFun
- Snohomish County Fire Dst. 1
- Sorrento Hotel
- Specialty's Café and Bakery
- Spectrum Dance Theatre
- Spin Alley Bowling Center
- Starpath School of Navigation
- Stoel Rives LLP
- Stonington Gallery
- Swanson Dental Association
- Tacoma Scuba
- Tatters
- Taylor Shellfish Farms
- The Alexis Hotel
- The Cake Lady Custom Cakes
- The Chandlery
- The Comedy Underground
- The Fabric of America Fund
- The Lake Kitchen
- The Magellan Group, Ltd.
- The Museum of Flight
- The Museum of Glass
- The Paddle Club
- The Seattle Running Co.
- The Spanish Table
- The Triple Door
- The Upper Crust Bakery
- Tom Douglas Restaurants
- Town and Country Market
- Tutta Bella!
- Whizzkids Academy
- Windermere Real Estate
- Capitol Hill & Oak Tree Inc.
- Woodland Park Zoo
- Yuen Lui Studios



We gratefully acknowledge the many staff, board and friends who generously contributed their money, time and efforts to Salish Sea Expeditions. Every effort has been made to list all contributors accurately. If, however, an error has been made, please accept our apologies and notify us at (206) 780-7848 ext. 3# or lorrieke@salish.org.